



## PRICE LIST

Effective Date: March 1, 2016

# Seating & Occasional Tables

This document includes the 2.9% price increase adjustment effective April 1, 2017. Please visit [www.IndianaFurniture.com](http://www.IndianaFurniture.com) for all the latest introductions.



**Indiana**<sup>®</sup>  
FURNITURE

# Clearly Green

level®, BIFMA's sustainability certification program for furniture, is a comprehensive and transparent third-party certification program. The level mark attests that the product, the manufacturing facility, and the company responsible for the product brand, have been evaluated against the multi-attribute criteria of the ANSI/BIFMA e3 Furniture Sustainability Standard. Products certified under the level program can be chosen with confidence. All Indiana Furniture case-goods and seating solutions are BIFMA level® 2 Certified.



A number of Indiana Furniture products have achieved Intertek's ETL Environmental VOC Certification and are recognized as products that safeguard indoor air quality. The certification — which extends to Elevate, Gesso, Revolutions, Madera, Resilience, Canvas, all Conference, Reception and Seating solutions, demonstrates that Indiana Furniture's products conform to the ANSI/BIFMA Furniture Emissions Standards (M7.1/X7.1-2011) for Office Furniture Systems and Components. They also earn points for LEED Credit 4.5.



Once cured by UV lighting, our UVAdvantage® finish does not emit irritable toxins, formaldehyde, or solvents into the air creating safe work environments within new furniture installations. This has allowed us to earn Indoor Air Quality Certification on our products with UVAdvantage finish. Our UVAdvantage finish process greatly reduces hazardous air pollutants which contribute to smog formation. Excess UV finish is recaptured over and over again reducing waste material within our facilities.



Forest Stewardship Council® (FSC®) Chain-of-Custody(CoC) Certification is an assurance that wood based materials used in products come from forests that meet stringent environmental, social, and economic standards. It is the path taken by raw materials from the forest to the consumer, including all successive stages of harvesting, processing, manufacturing and distribution. Only products from FSC CoC companies can claim the FSC designation, assurance of a socially and environmentally responsible purchasing decision. FSC CoC Certification is recognized by the U.S. Green Building Council's (USGBC) LEED Rating System for environmentally focused design. From a customer perspective, the FSC label represents a promise made; CoC standards are the mechanism FSC uses to ensure that promise is delivered. Indiana Furniture has been awarded FSC CoC Certification, by GFA Certification GmbH, an independent third-party accredited by the FSC to certify companies to their international standards. Indiana Furniture's FSC certificate number is GFA-COC-002183 and the FSC license code is FSC-C110951. FSC-certified products can be requested at the time of order for most Indiana Furniture products.



**The following items are excluded from the 2.9% price increase**

Tri-One Multi-Use Tables	01-DUOBEZELW	01-PDUOBEZELW	01-LCOMVGA
Britta Seating	01-DUOBEZELB	01-PDUOBEZELB	01-LCOMHDMI
Factory Installed Grommets	01-DUOBEZELS	01-PDUOBEZELS	01-LCOMRJ45
01-BLUETOOTHSWITCH	01-TRIOBEZELW	01-PTRIOBEZELW	01-POWER
01-MEMORYSWITCH	01-TRIOBEZELB	01-PTRIOBEZELB	01-6JUMP
01-WEPRESENT	01-TRIOBEZELS	01-PTRIOBEZELS	01-5JUMP
			01-4JUMP
			01-2JUMP

*Check out lower pricing for Secret Tables on-line!*

Subject to the limitations set forth in this warranty, Indiana Furniture Industries, Inc. ("**Indiana Furniture**") warrants to the original purchaser all product in this price list ("**Product**") to be free from defects in material and workmanship given normal use for a twelve year period from the date of manufacture. During the applicable warranty period, Indiana Furniture, as its sole obligation, will repair or replace (in Indiana Furniture's sole discretion) any Product, part, or component covered by this warranty and sold after March 1, 2016, which fails under normal use as a result of a defect in material or workmanship. Normal use is defined as the equivalent of a single shift, 40-hour work week. Indiana Furniture will repair or replace the defective Product, part, or component with a comparable Product, part or component.

**Warranty periods are limited** for certain Products and parts as follows:

**12-year Warranty** (from the date of manufacture)

- Seating Mechanisms
- Veneers
- Laminates
- Casters and Glides

**5-year Warranty** (from the date of manufacture)

- Triple Play Series
- Electrical Components
- Pneumatic Cylinders
- Textiles, Foam, and Decorative Trim
- Swivel Arm Pads
- Keyboard kits
- Lighting

**2-year Warranty** (from the date of manufacture)

- All Sit-To-Stand Mechanisms

**THIS WARRANTY DOES NOT COVER:**

- Damage caused by a carrier or third party
- Normal or routine wear and tear
- Appearance, durability, quality, behavior, colorfastness or any other attribute of customer's own materials or any non-standard Indiana Furniture material (including Maharam, Momentum, Mayer, UltraFabrics) specified by the customer and applied to a Product
- Color, grain or texture of wood, laminate and other covering materials
- Changes in wood or fabric color due to aging or exposure to light

As the manufacturer of the Product, Indiana Furniture stands behind its craftsmanship and pledges to do everything it can to reasonably resolve, as quickly as possible, any problems you may have with the Product within the terms and conditions of this warranty.

If you encounter a defect covered by the foregoing warranty, you should contact the dealer from whom you purchased the Product. If the dealer is unable to resolve your warranty issues, you should contact Indiana Furniture. Please ensure that you have all of the pertinent facts when contacting the dealer or Indiana Furniture, including the model number and factory order number from the inspection label attached to the Product.

INDIANA FURNITURE IS NOT PROVIDING, AND SPECIFICALLY DISCLAIMS, ANY OTHER WARRANTIES FOR THE PRODUCTS, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. INDIANA FURNITURE SHALL NOT BE LIABLE TO PURCHASER OR ANY THIRD PARTY FOR CONSEQUENTIAL, INCIDENTAL, INDIRECT OR SPECIAL DAMAGES, INCLUDING, WITHOUT LIMITATION, DAMAGES ARISING OUT OF OR RESULTING IN ANY MALFUNCTIONS, DELAYS, LOSS OF PROFIT, INTERRUPTION OF BUSINESS, PERSONAL INJURY, BODILY INJURY, DEATH, DISMEMBERMENT, OR PROPERTY DAMAGE.

Indiana Furniture Industries, Inc.  
Attn: Customer Service  
1224 Mill Street, P.O. Box 270  
Jasper, Indiana 47547-0270  
800.422.5727  
Fax 812.482.9035  
custserv@indianafurniture.com

# Seating

## How to Order

MODEL NO.	DESCRIPTION	
396	Finish	LW
	Fabric	Momentum - Fuse - Ginger

*All options must be labeled and specified.*



## Specifications

### UPHOLSTERY

Indiana Furniture manufactures seating to meet your own personal style and taste. Highly-skilled upholsterers hand tailor each unit to meet individual chair specifications. Button tufting is hand applied, and pleats are individually tailored on each chair. Hand-set nail trim is individually applied to many traditional chairs. Upholstery options include a wide variety of contemporary and traditional styles in vinyls, leathers, Maharam, Momentum, Mayer, and CF Stinson upholsteries, all pre-graded in this price list for your ease of use. No need to order your own fabric and risk lost orders, fabric costs, freight costs, insufficient yardage, delays, damage, misidentification, or wrong shipping locations. Let Indiana Furniture do all the work for you.

### CONSTRUCTION

Indiana Furniture chair frames are manufactured using kiln-dried, solid hardwoods and structurally engineered hardwood plywood. All exposed wood areas are selected from the highest grades of hardwoods. All chair joints are double doweled, or mortised and tenoned, screwed, and glued for maximum strength and durability. Our frames are individually hand assembled and carefully hand sanded prior to being finished.

### FINISH

Indiana Furniture uses a multi-step hand finishing process on all exposed wood frames. Each frame is pre-sanded for smoothness. Chairs are stained and finished with a catalyzed varnish finish which offers durability, lasting beauty, and resistance to normal wear. All chair finishes correspond with matching Indiana Furniture casegoods finishes which allows for easy match-up of furniture components without having to custom-stain wood chairs or casegoods within an office.

### FOAM

All Indiana Furniture chairs feature high grade CAL 117-2013 polyurethane foam that is attached to chair frame members. To secure additional comfort, high gauge sinuous springs or high quality resilient sheet webbing fastened underneath the polyurethane foam ensures a much softer feel to the chair.

### LIFTS

All Indiana Furniture swivel chairs are standard with gas lift mechanisms which allow height adjustments to accommodate various work surfaces.

### CONTROLS










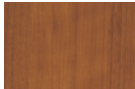





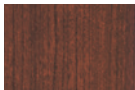






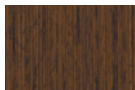

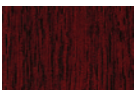






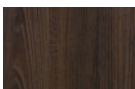


Indiana Furniture controls are selected to achieve the most comfortable and ease of operation in today's market. Exceeding the strictest ANSI/BIFMA engineering standards, the slim profile mechanisms feature smooth and noiseless operation. Tension control is easily achieved by adjusting the control located within easy reach below the seat and near the front of the mechanism. Selected series offer the swivel-tilt, the knee-tilt, or syncro-tilt controls.

Both the knee-tilt and syncro-tilt options offer variable tension mechanisms to allow for different body sizes and weights and minimal rise of the seat's front edge. This allows the user's feet to remain planted while reclining to a relaxing position. The syncro-tilt mechanism, however, enhances these benefits by taking full advantage of a synchronized seat and back tilting movement.



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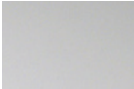

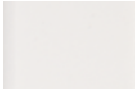

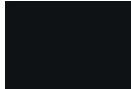
## Finish Options

					
Sugar Maple SM	Clear Maple CM	Light Maple LM	Light Oak LO	New Age Oak OK	Sunglow Walnut SW
					
Juniper Rain JR	Medium Oak MO	Golden Cherry GC	Classic Cherry CC	Williamsburg Cherry WC	Zanzibar ZB
					
Legacy Walnut LW	Cherry Finish CF	Cherry Spice CS	Yorkshire Cherry YC	Autumn Cherry AC	Bourbon Cherry BC
					
Harvest Walnut HW	Dark Cherry DC	Studio Teak TK	Richmond Cherry CH	Java Wenge JW	Artisan Walnut AW
					
Mahogany on Walnut MW	Traditional Mahogany TM	Jewel Mahogany JM	Presidential Walnut PW	Columbian Walnut CO	Chanel Driftwood CD
					
Asian Night AS	Aliso AO	Espresso EF/EW	Black BL		

*Note: Finish shown represents color of frame and may not depict actual grain pattern of chair.*

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## Metal Options

				
Aluminum	Oyster (White)	Sugar Cookie	Mist	Noir

*Exclusions may apply. See series options for inclusions or limitations.*

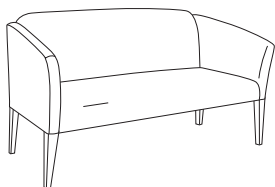
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## Upholstery Options

Indiana Furniture offers a wide variety of contemporary and traditional styles in vinyls, leathers, Maharam, Momentum, CF Stinson, Mayer Fabrics, and Ultrafabrics, upholsteries, all pre-graded in this price list for your ease of use. See pages 10 - 16.

COM and COL are also accepted at Indiana Furniture. Please see pages 8 - 9 for COM/COL instructions.

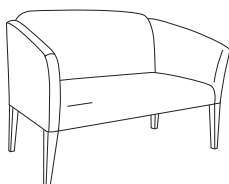
Item	Model No.	Chair Width	Chair Depth	Chair Height	Seat Width	Seat Depth	Seat Height	Arm Height	Ship Wt	Cubic Ft
SOFA	2963	72½	26½	33½	64½	19½	16½	26	82	55.83


**Description**

- Seats Three
- High Grade Polyurethane Foam
- Solid Wood Legs

List Price/Grade	COM	1	2	3	4	5	6	7	8	9	10	L1	L2
Single Upholstery	7.00 \$	2181	2419	2621	2815	3103	3420	3838	4285	4818	5423	3709	4378

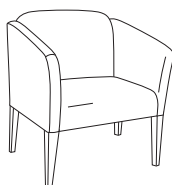
SETTEE	2962	50½	26½	33½	42½	19½	16½	26	63	42.57
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**Description**

- Seats Two
- High Grade Polyurethane Foam
- Solid Wood Legs

List Price/Grade	COM	1	2	3	4	5	6	7	8	9	10	L1	L2
Single Upholstery	5.50 \$	1770	1957	2116	2268	2494	2743	3072	3422	3841	4317	2970	3497

GUEST CHAIR	296	28	26½	33½	20	19½	16½	26	42	24.03
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**Description**

- Seats One
- High Grade Polyurethane Foam
- Solid Wood Legs

List Price/Grade	COM	1	2	3	4	5	6	7	8	9	10	L1	L2
Single Upholstery	4.25 \$	1401	1546	1668	1786	1961	2154	2408	2678	3003	3370	2329	2735

For ordering options, refer to the back of the seating identification card.  
For upholstery options, see pages 10-16.

**ORDERING INFORMATION**

All orders should be emailed to [neworders@indianafurniture.com](mailto:neworders@indianafurniture.com). Orders can be faxed to 812-482-9035. Orders can also be mailed to:

Indiana Furniture  
P.O. Box 270  
1224 Mill Street  
Jasper, IN 47547-0270

**ORDER PROCEDURE**

All orders must include purchase order number, billing address, ship-to address and phone number, and any special instructions.

When ordering casegoods, give complete quantity, model number, finish and any other options. When ordering seating, give complete quantity, model number, finish, fabric and any other options.

Within each series, an example of "How to Order" is illustrated at the bottom of each page. For further clarification of order procedure, contact Customer Service.

**PRICING**

All prices shown are suggested retail prices F.O.B. Point of Origin, freight prepaid and allowed to one continental US destination. Prices, specifications and materials are subject to change without notice. Possession and/or distribution of this price list does not in itself constitute an offer to sell. Orders can be received only from authorized Indiana Furniture dealers. Orders will be billed at prices prevailing at time of shipment, unless acknowledged prior to the effective date of the price change, in which case billing will be at the price acknowledged.

**ACKNOWLEDGEMENT**

All orders will be acknowledged promptly, showing how the order was entered, its approximate shipping date and other pertinent information. This acknowledgement is the final agreement between the customer and Indiana Furniture and is the exclusive statement of the terms thereof. Please examine this acknowledgement carefully and advise Indiana Furniture immediately of any discrepancies.

**BUYER'S OBLIGATION: RIGHTS OF SELLER**

If Indiana Furniture shall at any time doubt Buyer's financial responsibility, Indiana Furniture may decline to make shipments hereunder except upon receipt of cash payment in advance or security or other proof of responsibility satisfactory to Indiana Furniture. If buyer fails in any way to fulfill the terms and conditions set forth herein, Indiana Furniture may defer shipments until such default is corrected. Remedies provided herein shall be in addition to, and not in lieu of other remedies. Buyer agrees to abide by payment terms as listed on invoice. Buyer shall pay all reasonable costs and expenses, including attorney and collection fees, and late fees, incurred by Seller in connection with any amounts due for goods ordered.

**CANCELLATIONS AND CHANGES**

Due to immediate production on build to order items, all orders are considered firm and are not subject to cancellation or change without approval from Indiana Furniture. All approved changes are subject to additional charges and revised lead times.

**PRODUCT DESIGN AND SPECIFICATION CHANGES**

Indiana Furniture reserves the right to make changes in design and construction or discontinue products without prior notice.

**REPAIR CHARGES**

Indiana Furniture will only pay repair charges if Customer Service gives prior written authorization. No repair charge will be paid without advance approval at which time you will be issued a repair authorization number that will allow you to invoice Indiana Furniture for the completed work.

**WAREHOUSE STORAGE CHARGES**

If a shipment is held beyond 14 calendar days at your request a **.067% per calendar day** (2% per month) storage charge will be assessed. The effective date will be 14 calendar days after the acknowledged ship date. Further, the prices applied to the order will be those in effect at the time of shipment.

**DAMAGED MERCHANDISE**

The consignee is responsible for filing claims with the carrier for damage and shortages. Claims for both obvious and concealed damage must be filed within 15 calendar days, and the damaged merchandise must not have been moved from the original receiving location. All damaged merchandise, including the cartons and packing materials, must be retained for inspection by either the carrier or by an Indiana Furniture Sales Representative. Indiana Furniture reserves the right to select the most cost effective way to repair or replace the damaged item. Once you have notified the carrier, please contact Customer Service for further assistance.

**Obvious Damage/Missing Cartons** - Do not refuse merchandise damaged in transit. Indiana Furniture recommends the consignee inspect all merchandise upon arrival. If a shipment is received damaged or short, note all information on carrier's copy and your copy of freight bill and delivery receipt. Notify the delivering carrier and file a claim immediately. Pending the results of your claim, either Indiana Furniture or the carrier will cover 100% of the cost to repair or replace the damaged or missing item.

**Concealed Damage** - If concealed damage is discovered, notify the delivering carrier at once and request an inspection. This must be done within **15 calendar days of delivery**. If the carrier will not perform the inspection, you should prepare an affidavit that you contacted them, noting the time and date, and that they failed to comply with your request. This, along with the other papers in your possession, will support the claim. Pending the results of your claim, the cost to repair or replace the item will be covered 1/3 by the carrier and 2/3 by Indiana Furniture for shipments less than a full truckload and 100% by Indiana Furniture for shipments of full truckloads.

**RETURN MERCHANDISE**

Merchandise will not be accepted for return without an RGA (Return Goods Authorization) issued by Indiana Furniture. We will consider issuing RGA's for the following reasons:

1. Manufacturing defect (inspected by Indiana Furniture representative)
2. Indiana Furniture order processing error
3. Shipping error
4. Mis-marked cartons
5. Duplicated shipments

If you have any questions as to whether your reason for return qualifies for consideration, please contact your Customer Service Representative. Merchandise must be returned within 60 days of the RGA issued date, or within 60 days upon receipt of replacement product to receive credit. Returns due to mis-marked cartons must also be returned in the original cartoning, with shipping labels intact, to receive credit.

**All merchandise being returned must be properly packed and protected to ensure no further damage is incurred during transportation back to an Indiana Furniture facility. Upon receipt, all returned merchandise will be thoroughly inspected and the results compared to the reason for return stated on the RGA. Any discrepancies, such as additional damage, signs of usage, missing parts, etc., will result in an adjustment to the amount of credit issued.**

**DELIVERY AND FREIGHT CHARGES**

All shipments are F.O.B. Point of Origin, Jasper, IN, freight prepaid and allowed dock to dock on 53' trailer. Ownership and responsibility of the merchandise becomes that of the buyer upon delivery to the freight company. Shipments into Alaska, Hawaii, Canada, Mexico, Puerto Rico and other exports are freight prepaid and allowed to port of exit.

Indiana Furniture reserves the right to select the most appropriate carrier and routing on all shipments. Indiana Furniture will attempt to accommodate requests for favored carriers and delivery times. Deliveries requested Monday through Thursday, after 3pm, will be assessed a \$250 per truck after hours fee. Deliveries requested after 3pm on Friday or on weekends, will be assessed a \$500 per truck weekend delivery fee.

Inside delivery and installation services are not included in the pricing shown. Any deviation from dock-to-dock delivery, such as but not limited to, non-dock, residential, or inside delivery must be specified on the order. Should these services be requested or required, all charges incurred will be charged to the "Sold To" of the order.

Orders of less than 750 pounds will be assessed a handling charge of \$75.00 Net Per Order. (This will be waived for items shipped via a small package carrier.)

**BIFMA AND ANSI TESTING**

Indiana Furniture is a member of the Business and Institutional Furniture Manufacturer's Association (BIFMA). Tests developed by the BIFMA and approved by the American National Standards Institute (ANSI) determine the strength and durability of casegoods and seating in its everyday use. Although this testing does not serve as a warranty or guarantee, Indiana Furniture products within this price list have been tested by an independent verifying body and meet or exceed applicable BIFMA and ANSI standards.



**GRADED-IN PROGRAMS**

As a special service to our customers, Indiana Furniture has graded-in upholsteries from Momentum, cf Stinson, Maharam, Mayer Fabrics, Ultrafabrics, Derby Fabric. Please refer to pages 10-16 for a complete listing of all pre-graded upholsteries. Indiana Furniture, along with these fabric suppliers, is committed to offering you a quick and easy ordering procedure and quick delivery of your seating from a single source supplier.

**PHOTOGRAPHIC FABRIC CARDS**

The fabrics represented on Indiana Furniture photographic cards were reproduced using the finest technology available. Each Indiana Furniture photo card has an 800 phone # for your use while ordering free fabric swatches or samples. Please verify your desired fabric before ordering as such orders are not subject to return to Indiana Furniture.

**FRAMES AND GLIDES**

All wood frame chairs feature kiln-dried hardwoods which are double-doweled, securely glued, and screwed for maximum joint stability.

Guest chairs ship with nylon glides.

Felt glides (GFELT) are also available on wood Guest Chairs at no additional charge.

*Must be specified on order.*

**UPHOLSTERY FOAM**

All Indiana Furniture chairs consist of a high grade polyurethane foam that meets CAL 117-2013.

**FINISH**

Indiana Furniture standard seating finishes correspond to casegoods finishes. Minor variations in finish color and value may occur due to the natural characteristics of wood. Consult this price list for specific finish availability within each series.

**Special Finishes:** Indiana Furniture is able to accommodate our customer's needs for specific finish matches. Please submit a 3" x 5" sample panel to Customer Service for quotation, and lead time.

All Indiana Furniture Chairs feature a catalyzed varnish finish which offers lasting beauty and resistance to normal wear.

**CASTERS AND NAIL TRIM**

Indiana Furniture contemporary swivel chairs are standard with black hooded dual wheel casters.

All Indiana Furniture traditional seating has brass accents (casters and nail trim) where applicable. Silver accents are available. Please specify (SLVR) at no additional charge.

In addition, no nail trim can be requested (NONT), on Amery, Breman, Cirka, and Kennerly seating at no additional charge. Must be specified on order.

**BASES**

All Indiana Furniture swivel chairs are standard with 5-star bases. Decorative hardwood caps, stylish black nylon, or sleek metal bases complement each chair design.

Optional bases are available on Syntric™ swivel seating. A contemporary polished Aluminum Base or stylish Wood Base can be selected.

**Aluminum Base:** Specify "AB" and add 111 list.

**Wood Base:** Specify "WB" and add 259 list.

**CONTROL OPTIONS**
**Knee-Tilt Control**

The Knee-Tilt control features a heavy duty torsion bar or a spring tension control which allows variable tension for different body sizes and weights and minimal rise of the seat's front edge. This allows the user's feet to remain planted while reclining to a relaxing position.

A Knee-Tilt control is available on swivel chairs in Brea™, Larson™, Reminisce™, Kennerly, Amery™, and Breman™ series.

**Knee-Tilt Control:** Specify "KT" and add \$183 list.

**CAL 133 CERTIFICATION**

California Technical Bulletin 133 (TB 133 or CAL 133) is a composite fire test for fully-assembled seating manufactured for use in certain public buildings. As such, the certification is specific to the fabric that is used in conjunction with the frame and the barrier. Many Indiana Furniture seating products, in combination with some of our standard fabrics, can be manufactured to meet the requirements for certification. Depending on the frame style, a fire-retardant barrier or fire-retardant foam will be incorporated in the chair construction to provide the best opportunity for a successful CAL 133 burn test.

The cost of the test is \$710 (net) which includes the test, freight to the test facility and the fully-assembled test sample. Once payment has been made, please allow approximately 6 - 8 weeks for the production of the chair and the completion of the test. Once we receive the successful certification, the order may be placed allowing for 1 week extra leadtime using the "CAL" prefix on the model number with an up-charge of \$107 list per chair. Please contact Customer Service at 800.422.5727 to order the test.

If you do not need the actual Certification, but wish to have the chairs manufactured to meet the regulation, we can upholster the chair using the fire-retardant components at the \$107 list up-charge per chair. Please order the appropriate frame allowing for 1 week extra leadtime, using the "CAL" prefix in front of the model number.

Please note that if you wish to have Certification on a COM material, Indiana Furniture must approve the fabric according to the COM policy as well.



**COM - CUSTOMER'S OWN MATERIAL**

All Indiana Furniture seating is available with material furnished by the customer. Refer to grade 1 for list prices. Refer to individual model number for COM yardage requirements. The listed COM yardage requirement is based on the use of non-directional fabric 54" wide for a quantity of one chair. Extra fabric is required to match any pattern with a repeat, either vertically or horizontally. Use the chart below as a guide to add to plain COM yardage requirements listed in the price list.

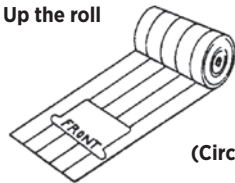
For multiple chair quantities, contact customer service to optimize the yardage per chair at 800-422-5727.

Fabric	Plain	2" - 14"	15" - 27"	28" - 36"
<u>Width</u>	<u>Fabric</u>	<u>Repeat</u>	<u>Repeat</u>	<u>Repeat</u>
54"	0%	10%	25%	30%

**Note:** Fabrics less than 54" wide will not be accepted.

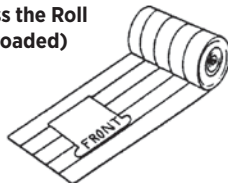
Due to the upholstering process used by Indiana Furniture, some COM fabrics are considered directional that may not be considered directional by the fabric supplier. All Fabric COM's are cut "up the roll" and all vinyls are cut "across the roll" by Indiana Furniture unless otherwise directed by the customer (see below). All directional fabrics on Indiana Furniture frames match both vertically and horizontally. If you do not desire repeat match, please specify on order.

**Up the roll**



**(Circle One)**

**Across the Roll  
(Railroaded)**



**Note:** Directional covers, such as stripes, patterns and plaids may not meet your satisfaction due to contoured shapes and tufting of some models. Should you require such a selection, we will upholster as perfect as possible, but such orders are not subject to return. If in doubt, contact your Indiana Furniture Customer Service Representative prior to placing the order.

**COM/COL Ordering Instructions:**

Fill out the form below and attach sample according to instructions on reverse side of form. **COM's must meet and include written confirmation from the supplier verifying CALTB 117-2013 compliance.** Failure to complete this form and supply samples will delay the scheduling of the purchase order. Orders will not be scheduled until fabric is received from the supplier. Fabric should not be ordered until Indiana Furniture has verified the yardage required.

COM Form:

Dealer Name \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_  
 Contact Person \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Mill/Supplier \_\_\_\_\_ Pattern \_\_\_\_\_ Color \_\_\_\_\_

Repeat Inches: Horizontal \_\_\_\_\_ Vertical \_\_\_\_\_ Directional: Up the Roll / RailRoad  
 (Circle One)

**Note:** Required fabric width is 54".

Face Reversible: Yes / No

Product COM is to be applied to:

1) Model # \_\_\_\_\_ Qty\* \_\_\_\_\_ Ydg. Ea. \_\_\_\_\_ x Repeat \_\_\_\_\_ = \_\_\_\_\_ Yds.  
 2) Model # \_\_\_\_\_ Qty\* \_\_\_\_\_ Ydg. Ea. \_\_\_\_\_ x Repeat \_\_\_\_\_ = \_\_\_\_\_ Yds.

\* For multiple chair quantities, contact customer service to optimize the yardage required.

**FOR OFFICE USE ONLY:**

Advise dealer of COM Rqd: \_\_\_\_\_ Signed: \_\_\_\_\_  
 CSR

Notes: \_\_\_\_\_

**COL - CUSTOMER'S OWN LEATHER**

Indiana Furniture is pleased to accommodate COL selections whenever this special need arises. Refer to grade 1 for list prices. To calculate COL requirements, multiply the COM yardage required times 18 (1 yard of fabric = 18 sq. ft. of usable leather). Customer's own leather specifications for Indiana Furniture seating shown within the price list are based on an average hide size of 45-50 square feet.

All square footage requirements are based on usable footage. The shape of a hide and the usable, clean footage may make it necessary for us to request more leather after COL is received.

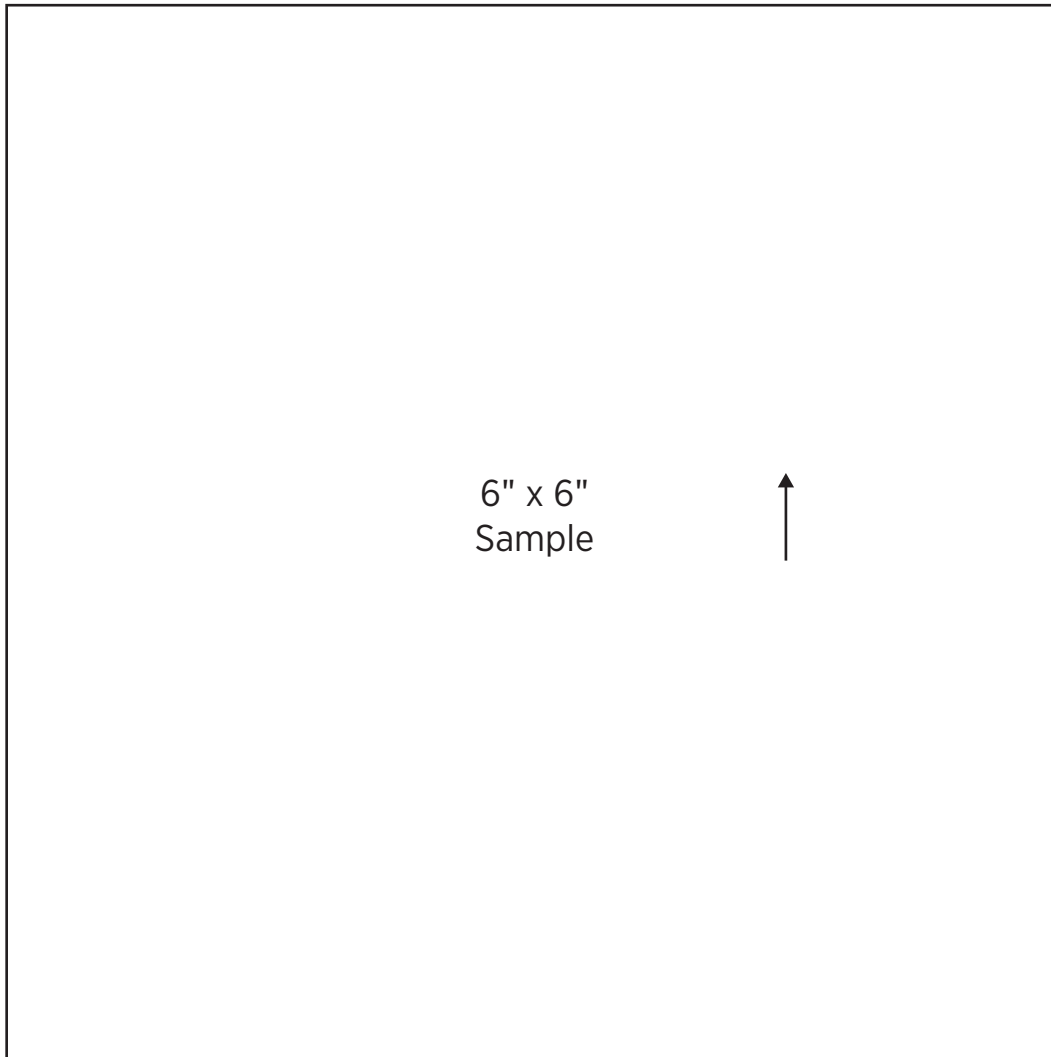
Please note leather is a natural product, and variation in texture is a pleasing quality belonging exclusively to high grade, full top grain leathers.

**Indiana Furniture reserves the right to inspect, approve, or reject any COM/COL fabric. Once approved, Indiana Furniture cannot assume responsibility for the durability or tailoring quality of COM/COL material.**

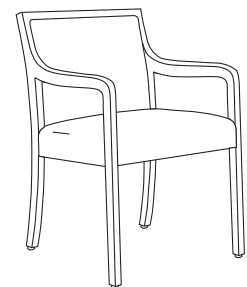
**COM/COL Ordering Instructions:**

1. Include a 6" sample of the fabric stapled to the order indicating which side is to be exposed.
2. If COM has a pattern or stripe, indicate whether to apply vertically or horizontally. All stripes will be applied vertically unless specified otherwise.
3. Specify the fabric supplier's name, fabric pattern, pattern color, and pattern number.

TOP



TOP



**NOTE IMPORTANT REQUIRED INSTRUCTIONS:**

Attach sample showing exposed side and mark direction fabric is to be applied.

**Form & Fabric Swatch should be sent to:**

Indiana Furniture  
Attn Customer Service  
1224 Mill Street  
Jasper, IN 47546

**COM/COL should be sent to:**

Indiana Furniture  
1224 Mill Street  
Jasper, IN 47546

***A Packing Slip Must Be Included***

**Checklist**

*Have you completed the following requirements?*

- 1) ☐ Attached Sample
- 2) ☐ Marked Direction
- 3) ☐ Verified Yardage with Indiana Furniture
- 4) ☐ Have fabric tagged with your company name
- 5) ☐ Have fabric tagged with your purchase order #
- 6) ☐ Have your vendor list their name, pattern, color and yardage on the packing list

***Do Not Order Fabric Until Indiana Furniture Has Calculated Yardage***

Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Ace	2	Drawing Lines	7	Kindle	5	Riga	7
Acoustic	6	Drift	6	Kindred	6	Rivet	3
Align	6	Duo	6	Kinney	3	Row	4
Allegory	7	Edison	6	Knack	2	Sail	6
Amenity II	6	Effloresce	7	Kudos	6	Scan	7
Amuse	3	Elevate	7	Lana	10	Scape	7
April	5	Elle	7	Latitude	8	Scrabble	3
Ardour II	6	Emanate	7	Ledge	4	Scribe	4
Arrange	7	Embark	5	Lella	7	Sense	5
Ascend	5	Eon	3	Lina	7	Sidebar Crypton	5
Audio	6	Epic	2	Lineage	9	Sidebar Incase	4
Audubon	7	Estrella	7	Lineup	2	Signet	10
Avanti	7	Evolve	7	Linq	10	Silica	6
Avenue	4	Expo	2	Livia	7	Silica Etch	6
Axis	2	Feliz	6	Loupe	10	Silica Leather	6
Bandwidth II	6	Felt	7	Ludwig	8	Silica Tech	6
Bangle	1	Felt Melange	8	Malmö	7	Silk Struktur	8
Banter	7	Flection	7	Marathon	2	Skip	3
Basis	2	Fleet	5	Marcel	7	Small Talk	6
Beeline	3	Flow	6	Medley	4	Solace	3
Beep	4	Flux	7	Mensa	7	Solo2	5
Bento	6	Focal	3	Method	7	Soma	7
Bias	6	Foray	4	Millennium	2	Sort	6
Bloc	7	Free	3	Mix	7	Span Crypton	5
Boom II	4	Fringe	5	Molto	7	Span Incase	4
Boxcar	6	Fuse	1	Nagoya	7	Spin	7
Bravo II	4	Gentry	8	Neon	6	Splendeur	10
Brisk	6	Geo	7	Nifty	4	Starboard	6
Buoy	6	Gradient 144	7	Nile	8	Strut	4
Cairns	7	Gradient 18	7	Nimble	7	Sublime II	4
Cairo II	7	Gradient 36	7	Oath	5	Substance	10
Camber	7	Gradient Solid	7	Odyssey	2	Sway II	6
Canter	3	H2o	10	Ohs II	7	Symbol	7
Carlo	8	Habit	2	Ona	9	Synergy	5
Catalogue	7	Hearsay	6	Origin	1	Syntax	2
Central	5	Helm	6	Ozone	7	System	7
Centric	6	Hive	6	Pace Crypton	5	Tactic	7
Channel	5	Hue	3	Pace Incase	4	Tesla	6
Chant	6	Hula	7	Painting Strokes	7	Tetra	4
Chipper	7	Icon	5	Panorama	7	Tone	5
Cinch	2	Idyll	6	Parkside Crypton	5	Torque	7
Cite	6	Illumina	10	Parkside Incase	4	Tradition	2
Clang	3	Impact	4	Passages	10	Trove	7
Context	2	Index	7	Perk	1	Turin	7
Core	2	Infinity	2	Photon	6	Twist	7
Course	6	Infusion	6	Ping	4	Upside	5
Cover Cloth	4	Inner Circle	7	Pique	3	Vario	4
Crete	8	Insight	2	Plus	6	Veer	5
Crossing Colors	7	Interim	7	Prospect	5	Velocity	4
Current	2	Intermezzo	7	Proviso	8	Venue	4
Cycle	4	Intermix II	4	Proximity	7	Via	2
Dash	6	Intersect	3	Quirk	4	Viva II	5
Dayspell	6	Interval	2	Raffia	10	Vox	2
Decode	2	Isla	5	Rally	6	Wander	6
Delano	8	Jardin	6	Rattan	10	Waver	5
Delve	5	Jest	6	Recollection II	7	Weaving Palettes	6
Dive	5	Jitney	6	Redux	5	Whim	6
Dividend	7	Juncture	7	Rein II	4	Zola	7
Domain	5	Keynote	4	Revolve	7		

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Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Abacus	7	Chi w/ Agion®	7	Florentine	5	Martini	6
Acanthus	8	Chloe	5	Folio	6	Matrix	4
Ace	3	Chroma	4	Freehand	4	Mesa	9
Acrobat	7	Cielo	9	Furrows	3	Mica	4
Adirondack	6	Cinnamon Blossom	7	Fuse	3	Mingle	6
Aero	5	Cirque	5	Geodesic	6	Moccasin	3
Affinity	6	Citadel	3	GeoMet	4	Modena	6
Alchemy	5	Clean Slate	4	Glacier	3	Montage	5
Alfresco	6	Coco	6	Glisten	9	Montana	3
Algiers	7	Colden	6	Gradation	4	Moxie	6
Alignment	6	Colorguard	3	Grand Sierra	3	Mumbai	8
All American	3	Comeback	7	Gravity	5	Natural World	7
Aloha	6	Concentric	6	Grille	4	Naugaleather	4
Apex-Crypton® Revl™	5	Connect	4	Grove	6	Naugasoft	3
Arc	4	Continuum	4	Hands On	6	Neochrome III	3
Archetype	4	Core	3	Happy Hour	4	Nest	6
Arioso	6	Cottonwood	5	Happy Tappy	7	New Hempstead	2
Ascend	6	Courtyard	6	Haven	5	Next Scene	6
Aspen	6	Cozy	5	Helix	6	Nova	4
Atlas	3	Criss Cross	4	Hi-Fi	3	Now & Zen w/ Agion	7
Atmosphere	3	Cruisin'	7	Hive	3	Olympus	6
Auberge	7	Crypton Metro	4	Horizons	7	On the Money	5
Aura	8	Crypton Suede	4	Hot Spot	5	Orbit	4
Avant	3	Crystalline	6	Hourglass	6	Oscillate	7
Balance Beam	6	Current	7	Hudson	7	Outlander	3
Bali	6	Curves Ahead	6	Hush	6	Oxford	4
Balustrade	7	Cyma	7	I Spy	6	Pacifica	7
Bambu-EnVi™	6	Daddy-O w/ Agion	7	Impression	7	Panorama	7
Banyan	6	Dakota	4	Inside Track	3	Park Avenue	6
Bari	6	Dart	3	Interplay	5	Patriot Plus II	3
Bass Line	6	Dash	5	Interval	5	Perimeter	4
Beatbox	5	Deflection	6	Isabella	6	Persuasion	5
Beep Beep	6	Delphi	6	Jala	8	Petals	6
Bespoke	5	Detail	7	Jam Session w/ Agion	7	Plexus	6
Bistro	3	Deza	8	Jambi Stripe	6	Polka	3
Blip	3	Diffusion	8	Jasmine Screen	6	Portico	5
Block Party	6	Diva	4	Jump w/ Agion	7	Posh	5
Bloom	8	Dodgeball	6	Juxy	6	Prisma	6
Bon Voyage	7	Double Time w/ Agion	7	Kambala	8	Profile	5
Bongo	6	Duet	5	Ketana	7	Radiance	8
Breton	6	Dynasty	4	Kilkenny Tweed	4	Raffia	4
Brilliant	3	Effervescense	6	Knock Knock	7	Rainier	3
Bryant Park	2	E'Lan-HC	9	Kusari	4	Rally	3
Budget Black	1	Elderberry	9	Labyrinth	6	Raquette	6
Burkshire	4	Eli	6	Laredo	3	Realm	5
Calla	6	English Pub	4	Latitude	3	Respite	7
Camino	9	Entrada	7	Lava	7	Retrograde	3
Cannon Beach	7	Equinox	5	Leaps & Bounds	6	Revolution	5
Canterbury	7	Excursion	3	Lift	7	Revolve	7
Capreni	6	Expressions	4	Lindley Park	3	Rialto	4
Carlisle	3	Facet	4	Line Dance	5	Riddle	3
Casablanca	7	Fast Lane	3	Links	6	Ripple	7
Cassidy	3	Fenestra	7	Linus	5	Rivera	6
Catalina	6	Figment	6	Liquid	5	Rogue II	3
Catalyst	3	Finite	5	Lucent	8	Rolling Stones	6
Catwalk	5	Firefly	7	Makeover	7	Salinas	8
Celeste	5	Fizz	5	Mali	7	San Simeon	7
Chakra	7	Flex	5	Malta	8	Satellite	4
Channel	4	Flight	7	Manchester	5	Scintillate	7
Chauncey	4	Flip Flops	6	Marimba	5	Scout	4

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Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Scribe.....	5	Splash .....	6	Tessuto .....	4	View.....	7
Script.....	5	Sprint.....	2	Thicket.....	3	Vineyard .....	8
Seagrass.....	6	Squire .....	5	Tracing.....	4	Vintage .....	6
Second Act.....	6	Stat-Con .....	6	Tranquility.....	6	Vision.....	3
Sedona .....	9	Stellar.....	4	Transcend.....	3	Voltage .....	7
Sentry - HC .....	4	Sterling w/ Agion.....	7	Trax.....	5	Volterra-HC .....	9
Sequence .....	3	Stipple.....	4	Tribeca.....	3	Vortexia.....	7
Shantung .....	3	Stitch in Time.....	4	True Path w/ Agion .....	7	Walk the Line.....	7
Sideline .....	4	Straight and Narrow .....	6	Tuscan Hills .....	8	Waterwand.....	7
Silverado w/ Agion®.....	7	Stratford .....	8	Tweed .....	6	Whirl .....	6
Simplicity .....	4	Sumatran Palm .....	6	Umbrian Rain.....	7	Whisper.....	3
Skyline.....	7	Summit .....	5	Up Tempo w/ Agion .....	7	Whitney.....	4
Sleek .....	4	Sunburst .....	6	Urban Grid .....	3	Wicker.....	6
Slightwave .....	6	Sundance w/ StaKleen™.....	5	Valise.....	3	Willow Talk.....	6
Smile .....	6	Sunswept .....	6	Vanish.....	7	Wink w/ Agion .....	7
Smoothie .....	4	Supersiliness .....	7	Vapor.....	7	Wish.....	8
Snuggle.....	4	Swivel .....	6	Varati.....	8	Ybor .....	6
Solitaire.....	4	Symmetry.....	6	Vegas.....	3	Ziggy .....	4
Spark.....	8	Symphony Classic .....	3	Velocity.....	5	Zodiac .....	4
Sphere.....	5	Tender.....	9	Verdure - EnVi™ .....	5	Zoom.....	5
Spindles .....	7	Tendrill .....	3	Vermont .....	6		
Spirit Millennium.....	3	Tessellate .....	7	Vibe .....	5		

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Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Abacus .....	6	Couple .....	7	Mechanism .....	8	Shuttle Standard .....	5
Abacus Standard .....	5	Cover .....	5	Medium .....	4	Silk Canvas .....	10
Acre .....	6	Crew .....	7	Melange Tweed .....	10	Skein .....	5
Across .....	7	Crosspatch .....	9	Meridian .....	6	Small Dot Pattern .....	9
Akimbo .....	7	Crush .....	7	Messenger .....	4	Snap .....	8
Align .....	6	Cycle .....	5	Metric .....	4	Soft Tweed .....	9
Alloy .....	6	Dapper .....	5	Micro .....	5	Sort .....	5
Alter .....	5	Dart .....	7	Mikado .....	9	Stack .....	5
Anagram .....	8	Dash .....	7	Milestone .....	4	Star by Kvadrat .....	8
Arabesque .....	9	Decode .....	6	Mimic .....	7	Stature .....	5
Aria .....	9	Defer .....	5	Mineral .....	6	Steady .....	5
Array .....	6	Design 9297 .....	10	Minichess .....	10	Steady Crypton .....	6
Article .....	4	Dingbats .....	9	Minimal .....	7	Steelcut by Kvadrat .....	7
Balustrade .....	7	Disc .....	5	Mister .....	7	Steelcut Trio by Kvadrat .....	7
Banister .....	7	Disc Crypton .....	6	Mortise .....	6	Strand .....	6
Bar .....	5	Disperse .....	6	Names .....	10	Stride .....	5
Bar Crypton .....	6	Ditto .....	7	Oblique .....	5	Strum .....	6
Basel by Kvadrat .....	6	Divide .....	5	Octave .....	7	Study .....	8
Beam .....	7	Divide Crypton .....	6	Offset .....	8	Sudden .....	6
Before .....	5	Divina by Kvadrat .....	7	Omen .....	7	Tailor .....	5
Beside .....	6	Divina MD by Kvadrat .....	7	Optik .....	10	Tally .....	7
Bevel .....	5	Divina Melange by Kvadrat .....	7	Orakelblume .....	10	Tangram .....	9
Bitmap .....	5	Division .....	5	Outback by Kvadrat .....	8	Teatro .....	8
Blip .....	7	Dot Pattern .....	9	Painted Stripe .....	10	Technic .....	5
Blumen .....	9	Double Triangles .....	10	Palio .....	9	Telary .....	8
Bound .....	5	Drape .....	7	Parched Silk .....	10	Terrace .....	6
Boundary .....	5	Emblem .....	6	Park .....	8	The Story of My Life .....	10
Bridge .....	5	Emboss .....	7	Pavement .....	9	Ticker .....	6
Bright Angle .....	8	Exchange .....	5	Paver .....	7	Tilt .....	7
Bright Cube .....	8	Facets .....	10	Pennant .....	7	Tokyo by Kvadrat .....	9
Bright Grid .....	8	Fasten .....	7	Periphery .....	10	Tonica by Kvadrat .....	7
Candid .....	5	Fathom .....	5	Pick .....	5	Tonus by Kvadrat .....	7
Canvas by Kvadrat .....	6	Fiddle .....	7	Pick Crypton .....	6	Tonus Meadow by Kvadrat .....	7
Carapace .....	9	Floret .....	7	Pitch .....	5	Trait .....	6
Cartouche .....	6	Fluent Crypton .....	7	Plait .....	5	Transport .....	9
Centric .....	8	Fluted Silk .....	9	Plait High Performance .....	6	Tread .....	7
Certain .....	6	Focus .....	5	Plural .....	10	Treat .....	7
Chalet .....	7	Fold .....	7	Ply Mesh Black/Tan .....	10	Trees .....	9
Chance .....	7	Fraction .....	7	Pocket .....	7	Trellis .....	7
Checker .....	10	Fruit .....	9	Quatrefoil .....	9	Tremor .....	7
Checker Split .....	10	Garden .....	8	Quick .....	5	Trio .....	8
Chenille Cord .....	8	Geometri .....	10	Radiant .....	8	Turn .....	7
Chenille Stripe .....	10	Grade .....	7	Recollection .....	6	Twice .....	5
Chime .....	5	Hallingdal by Kvadrat .....	8	Reel .....	8	Twine .....	6
Chock .....	6	Helix .....	7	Regatta .....	7	Unisol .....	10
Cinch .....	5	Hero by Kvadrat .....	6	Remix by Kvadrat .....	6	Urban .....	6
Cipher .....	8	Highfield by Kvadrat .....	8	Ring .....	6	Vary .....	5
Circles .....	9	Houndstooth .....	9	Rise .....	7	Vases .....	8
Circuit .....	6	Insignia .....	7	Rove .....	5	Venn .....	6
Climb .....	8	Kindred .....	6	Rubric .....	6	Vestige .....	7
Coach Cloth .....	10	Knot .....	9	Rule .....	7	Vineyard .....	8
Coda by Kvadrat .....	9	Lariat .....	5	Runner .....	7	Voyage .....	9
Coin .....	5	Latch .....	7	Runner Standard .....	5	Waterborn by Kvadrat .....	10
Coin Crypton .....	6	Ledger .....	5	Salon .....	9	Waxen .....	5
Coincide .....	5	Lens .....	5	Scout .....	7	Wedge .....	7
Coincide High Performance .....	6	Letters .....	10	Scribe .....	7	Weimar .....	8
Colline by Kvadrat .....	7	Lineage .....	5	Scuba .....	5	Whirl .....	5
Colorwheel .....	8	Link .....	7	Seam .....	5	Wool Rib .....	9
Column .....	7	Manner .....	4	Sequence .....	6	Wrap .....	5
Commentary .....	6	Marquee .....	4	Shadowbox .....	6		
Compound .....	6	Matrix by Kvadrat .....	8	Sheen .....	6		
Confetti .....	9	Meander .....	7	Shuttle .....	7		

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Acclaim	4	Daydream	4	Impulse	3	Outback	3
Align	3	Dazzle	5	In The Groove	4	Ovation	3
All Seasons FR	2	Debonair	5	Infinity	6	Oxen SP Black	1
All Use FR	2	Debut	7	Interlace	4	Palermo	4
Amadeus	6	Destiny	3	Interlochen	4	Panache	6
Anasazi	3	Destiny plus DuraBlock™	4	Interlude	2	Paparazzi	6
Antique	3	Detail	5	Intrigue	3	Paragon	3
Apex	3	Disco	4	Jekyll & Hyde	3	Pastime	4
Arabesque	4	Dublin Tweed FR	4	Jenga	5	Patent	5
Aristocrat	4	Durango	3	Jitterbug	4	Patio	2
Array	5	Duraweave® 10	2	Journey	4	Pavilion	6
Artistry	2	Echo	3	Jubilee	3	Pebble Beach	2
Ascension	6	Ecosphere	5	Juncture	8	Peerless	3
Athens FR	4	Eleanor Rigby	5	Karma	5	Phoenix	3
Atomic	3	Element	3	Key Largo	2	Pick Up Sticks	3
Aurora	6	Emu	2	Kismet	5	Pinehurst	3
Avenue	5	Encore	6	Kobe	2	Pinnacle	4
Awakening	7	Entourage	6	Komodo	3	Plaza	4
Banner	2	Entwine	3	Laredo	5	Portal	4
Bar None	5	Equal	2	Linen	3	Positive Thoughts	6
Basic	1	Equation	3	Links	4	Prado	3
Batik	2	Equinox	4	Locomotion	3	Primo	4
BeBop	6	Escapade	6	Longhorn	4	Prism	2
Bella	5	Esprit	4	Luminary	2	Pulse	6
Berkshire	4	Essex	3	Lunar	3	Punch	3
Big Top	5	Europa	4	Madras	4	Quark	6
Blocks	3	Evolve	6	Madrid SP Black	1	Quattro	2
Bolero	4	Facets	6	Makore	5	Rain Dance	4
Botanica	5	Factor	3	Malibu	4	Rain Drops	3
Boteh	8	Fairy Tales	6	Mandala	8	Ranchero	1
Brio	5	FanFare	7	Marquise	3	Rapport	3
Bungalow	5	Fantasy	6	Marvel	5	Ratio	6
Burst	4	Fathom	5	Matrix	6	Razzmatazz	6
Camelot	4	Figure Eight	3	Maverick	2	Realm	6
Canvas	5	Finale	4	Maze	5	Rebound	6
Caressa FR	3	Finesse	3	Meander	2	Reiki	5
Caressa Suede	3	Finish Line	5	Melange	2	Relic	7
Cascade	4	Flock	7	Melody	5	Replay	5
Catalyst	3	Florentino	2	Metro	4	Reveal	4
Cavalier	2	Flower Power	3	Microdot	3	Reverb	2
Cayman	5	Focal Point	3	Milano	4	Rhythm	6
Celtic	4	Forte	1	Monogram	3	Rift	4
Chaps FR	3	Foundation 10	2	Moonscape	3	Rock & Roll	6
Charade	6	Fresco	2	Mosaic	3	Round 'N Round	6
Charette	3	Gala	4	Mosaic plus DuraBlock™	4	Sakura	7
Circuit	6	Genesis	3	Motif	5	Sashiko	7
Circumference	6	Genesis plus DuraBlock™	5	Multi-Crepe	2	Sequel	2
Collage	7	Glee	4	Myriad	5	Sequel plus DuraBlock™	4
Component	3	Glimmer	5	Mystic	4	Sequence	3
Contempo	3	Grasscloth	2	New Dimensions	7	Shantung	3
Continuum	2	Groundworks	5	Nexus	2	Sherlock	3
Copa	2	Guardian	3	Nirvana	6	Shimmer	5
Cork	5	Haberdash	3	Nostalgia	4	Sierra SP Black	1
Counterpoint	4	Habitat	4	Nuance	5	Silk Screen	3
Cross Check	2	Hole In One	6	Nylon-Stat ESD	6	SilverWeave	4
Crystals	5	Holiday	4	Obsession	7	Skate	5
Cuddle Up	6	Hombre	5	On the Spot	6	Sketch	3
Curlicue	3	Hoopla	3	Optic	2	Slick	4
Dakota	3	Hopsack	5	Orbit	4	Smart Suede	4
Dande	3	Illusion	7	Origin	3	Social Network	4
Dapper	2	Images	3	Ottoman	6	Solaris	6

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## MAYER FABRIC GRADING

Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Soleil .....	6	Strata .....	2	Twister .....	4	Volante .....	9
Solid Ground .....	5	Suede .....	4	Uptown .....	3	Wallaby SP Black .....	1
Sophisticate .....	3	Swank .....	7	Valet .....	2	Webscape .....	5
Source .....	3	Synapse .....	6	Variant .....	2	Whimsy .....	6
Source plus DuraBlock™ .....	4	Tangled Web .....	6	Venetian .....	9	Whirlwind .....	2
Space Odyssey .....	3	Terrain .....	3	Venue .....	4	Wildflower .....	6
Spacer Mesh .....	2	Theory .....	2	Verona .....	3	Willow .....	3
Spectre .....	2	Time Line .....	5	Vibrant .....	4	Xanadu .....	6
Spirograph .....	5	Toss Up .....	3	Viewpoint .....	6	Zest .....	2
Spotlight .....	6	Tributary .....	3	Vintage Mohair .....	10		
Stanza .....	4	Turnabout .....	6	Vinyl Stat ESD .....	5		
Stop & Go .....	6	Tussah .....	3	Vogue .....	4		

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Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Catalina II. ....	L1	Old English .....	L2	Parisienne .....	L2	Showcase Eco.....	L2
Davenport .....	L1						



## DERBY FABRICS

Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Ballistic.....	3	Dolce .....	3	Silvertex.....	3	Whisper .....	2



## ULTRAFABRICS® FABRIC GRADING

Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade	Pattern Name	Price Grade
Brisa .....	5	Primera.....	3	Ultraleather .....	5	Ultraleather Linen.....	5
Brisa Distressed .....	5	Promessa.....	5	Ultraleather Pro .....	7		

For Ultrafabrics Memo Samples Visit [www.ultrafabricsllc.com](http://www.ultrafabricsllc.com)

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Federal Classification: Small Business